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COOK COUNTY
OFFICE OF CONTRACT COMPLIANCE

BETTY HANCOCK PERRY
CONTRACT COMPLIANCE ADMINISTRATOR

118 North Clark Street, Room 1020
Chicago, Illinois 60602-1304
TEL (312) 603-5502
FAX (312) 603-4547

July 31, 2002

Mr. Miguel A. Saltijeral, Jr.
President
Industrial Fence, Inc.
1300 South Kilbourn
Chicago, IL 60623

Dear Mr. Saltijeral:

We are in receipt of your application to the County of Cook for certification as a Minority Business Enterprises MBE. This application was made in the form of a Schedule A Certification Affidavit.

As a result of our review of your application, Industrial Fence, Inc. is hereby certified as a MBE (9) eligible to fulfill MBE goals on Cook County contracts. Your firm is certified as of July 30, 2002 for a period of one (1) year. **It is your obligation to apply for re-certification no later than the end of the tenth (10th) month following the effective date of your certification.**

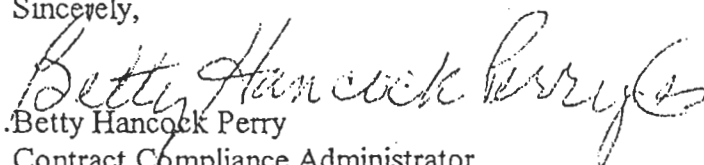
Your firm will be listed in the next edition of Cook County's Minority & Women Business Enterprises Directory. Your area of specialty will be listed as:

FABRICATION & ERECTOR OF ORNAMENTAL IRON, FENCING, GUARDRAIL, OVERHEAD DOORS & MISC. METALS

Your participation on County contracts will be credited toward MBE (9) goals only in your area of specialty. Credit for participation in other areas requires an expansion of your current certification. Requests for expansion of certification must be submitted to this Office along with all documentation necessary to establish the firm's experience or ability to perform in the additional area of specialty.

It is the obligation of Industrial Fence, Inc. to promptly notify the Office of Contract Compliance in writing of any changes in ownership and/or control of your firm. The County reserves the right to commence actions to decertify your firm if this notification is not made. Certification may also be revoked if your firm is found to be involved in bidding or contractual irregularities.

Sincerely,


Betty Hancock Perry
Contract Compliance Administrator
BHP/ehw

