

**IFI Construction • Industrial Fence, Inc.**

## **Miguel A. Saltijeral Jr.**

### **PROFESSIONAL EXPERIENCE**

**Industrial Fence, Inc., Chicago, IL 1999-Present**  
**President & Chief Executive Officer**

My primary focus is the planning, organization, and corporate decision making of the company. I collaborate with the Chief Operating Officer and Vice President of Business Development to assess the overall administration of the company. I direct and coordinate the financial and administrative operations of the firm, supervising and controlling the work of various departments, including accounting, finance, purchasing, and administration.

Participate in the formulation and execution of the firm's vision and strategy, including business growth plans and financial management policies. Serve as the primary link between the administration and clients of the firm. Ensure the development and implementation of an efficient organizational structure consistent with the firm's business activities and financial position, identifying areas of increased profitability and growth.

### **RECENT CONTRACTS**

- ✍ Chicago Housing Authority Scattered Sites Program
- ✍ Prime contractor for the Department of Aviation (O'Hare and Midway Airports)
- ✍ Prime contractor for the Chicago Public Schools (Regions 3, 4 and 6)
- ✍ Chicago Transit Authority Blue Line

### **AWARDS**

Hispanic American Construction Industry Association: Contractor of the Year 2002  
Mexican American Chamber of Commerce: Mexican-American Man of the Year 2001

### **EDUCATION**

**University of Chicago Chicago, IL 1998**  
Certificate of Completion: Construction Management

**Waubensee Community College Sugar Grove, IL 1986-1988**

### **PROFESSIONAL ORGANIZATIONS**

Hispanic American Construction Industry Association (HACIA)  
Road Builder Association (RBG)  
American Fence Association (AFA)